

Our Office

Positive professional office image.

Day Area with computers and work space available to all agents.

Training

New agents- **Lock & Key Realty** has a relationship with First Tuesday. First Tuesday offers our agents a discounted rate.

Licensed agents-

One on One Coaching program
One on One Business planning

Monthly office meeting with C.A.R. legal updates and explanations. Keeps agents in the know.

Also, gives agents an opportunity to present new listings.

Lock & Key Realty Real Estate Classes

New classes starting *every* week
2 hours- once a week- 18 week
Along with the online certification courses you will also learn:

- how to market yourself
 - California Real Estate forms
 - putting together a listing presentation
 - where to get leads
 - how to navigate the multiple listing
 - how to use DocuSign
 - how to list and sell properties
- PLUS...

You will experience what it is like to work in a real estate office. To sign up go to calpaces.com and sign up with code 5558. This will give you the discounted rate of \$176.50

This is the best Real Estate preparation you can experience.

Lock & Key Realty was established with one goal in mind, to deliver exceptional real estate services with a focus on client satisfaction.

Vision

To give Quality Service to each client.

To develop the entire High Desert Real Estate Market.

To develop and serve all geographic and demographic market segments

To grow the company by at least 20% or more per year.

To continue the development and implementation of technology.

To recruit, develop and train high quality agents and staff.

To recognize and reward agents and staff for high performance

Values

We behave with integrity.

We treat people with dignity and respect.

We attract, develop and engage talent.

We deliver an exceptional client experience.

We continuously improve and innovate.

We execute thoroughly and seek excellence.